Everything you need to know about your Real Estate Market Today!

*Compliments of:*
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SnapStats®

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# FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

# SnapStats® SURREY JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 3 | 0 | NA |
| 500,001 – 600,000 | 3 | 1 | 33% |
| 600,001 – 700,000 | 11 | 1 | 9% |
| 700,001 – 800,000 | 70 | 15 | 21% |
| 800,001 – 900,000 | 131 | 34 | 26% |
| 900,001 – 1,000,000 | 139 | 31 | 22% |
| 1,000,001 – 1,250,000 | 242 | 45 | 19% |
| 1,250,001 – 1,500,000 | 176 | 12 | 7% |
| 1,500,001 – 1,750,000 | 83 | 2 | 2% |
| 1,750,001 – 2,000,000 | 72 | 0 | NA |
| 2,000,001 – 2,250,000 | 12 | 0 | NA |
| 2,250,001 – 2,500,000 | 12 | 0 | NA |
| 2,500,001 – 2,750,000 | 9 | 0 | NA |
| 2,750,001 – 3,000,000 | 9 | 0 | NA |
| 3,000,001 – 3,500,000 | 3 | 0 | NA |
| 3,500,001 – 4,000,000 | 3 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 978 | 141 | 14% |
| | | | |
| 2 Bedrooms & Less | 31 | 2 | 6% |
| 3 to 4 Bedrooms | 365 | 59 | 16% |
| 5 to 6 Bedrooms | 327 | 53 | 16% |
| 7 Bedrooms & More | 255 | 27 | 11% |
| TOTAL* | 978 | 141 | 14% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 973 | 978 | 1% |
| Solds | 160 | 141 | -12% |
| Sale Price | $970,000 | $965,000 | -1% |
| Sale Price SQFT | $371 | $382 | 3% |
| Sale to List Price Ratio | 97% | 97% | 0% |
| Days on Market | 19 | 24 | 26% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Bear Creek Green Timbers | 54 | 21 | 39% |
| Bolivar Heights | 72 | 8 | 11% |
| Bridgeview | 10 | 1 | 10% |
| Cedar Hills | 58 | 7 | 12% |
| East Newton | 103 | 18 | 17% |
| Fleetwood Tynehead | 139 | 16 | 12% |
| Fraser Heights | 105 | 13 | 12% |
| Guildford | 26 | 9 | 35% |
| Panorama Ridge | 84 | 12 | 14% |
| Port Kells | 5 | 1 | 20% |
| Queen Mary Park | 59 | 6 | 10% |
| Royal Heights | 14 | 0 | NA |
| Sullivan Station | 73 | 10 | 14% |
| West Newton | 104 | 17 | 16% |
| Whalley | 72 | 2 | 3% |
| TOTAL* | 978 | 141 | 14% |

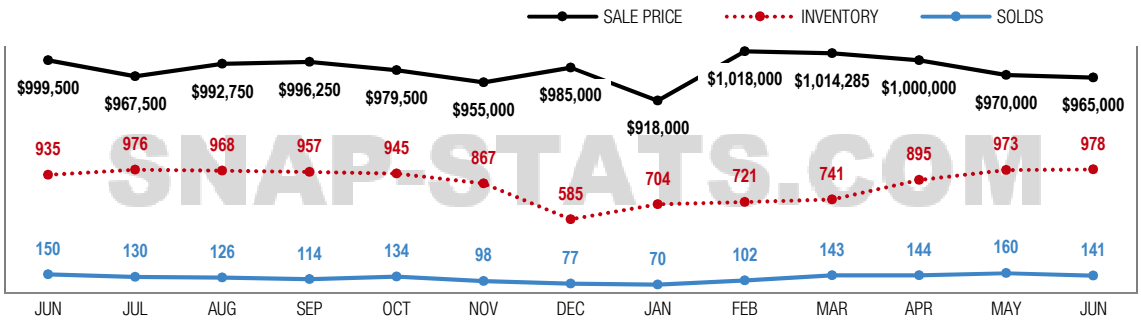
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $800,000 to $900,000 with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.5 mil to $1.75 mil, Whalley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Guildford and 3 to 6 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® SURREY JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 37 | 12 | 32% |
| 300,001 – 400,000 | 279 | 54 | 19% |
| 400,001 – 500,000 | 244 | 64 | 26% |
| 500,001 – 600,000 | 226 | 42 | 19% |
| 600,001 – 700,000 | 167 | 30 | 18% |
| 700,001 – 800,000 | 43 | 5 | 12% |
| 800,001 – 900,000 | 10 | 2 | 20% |
| 900,001 – 1,000,000 | 3 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 2 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 1011 | 209 | 21% |
| | | | |
| 0 to 1 Bedroom | 230 | 31 | 13% |
| 2 Bedrooms | 402 | 89 | 22% |
| 3 Bedrooms | 282 | 67 | 24% |
| 4 Bedrooms & Greater | 97 | 22 | 23% |
| TOTAL* | 1011 | 209 | 21% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 1030 | 1011 | -2% |
| Solds | 270 | 209 | -23% |
| Sale Price | $465,000 | $463,000 | 0% |
| Sale Price SQFT | $1,140 | $393 | -66% |
| Sale to List Price Ratio | 97% | 97% | 0% |
| Days on Market | 23 | 23 | 0% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Bear Creek Green Timbers | 23 | 6 | 26% |
| Bolivar Heights | 15 | 1 | 7% |
| Bridgeview | 2 | 0 | NA |
| Cedar Hills | 5 | 0 | NA |
| East Newton | 79 | 25 | 32% |
| Fleetwood Tynehead | 93 | 17 | 18% |
| Fraser Heights | 5 | 2 | 40% |
| Guildford | 184 | 34 | 18% |
| Panorama Ridge | 28 | 9 | 32% |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 72 | 10 | 14% |
| Royal Heights | 0 | 1 | NA* |
| Sullivan Station | 94 | 27 | 29% |
| West Newton | 101 | 29 | 29% |
| Whalley | 310 | 48 | 15% |
| TOTAL* | 1011 | 209 | 21% |

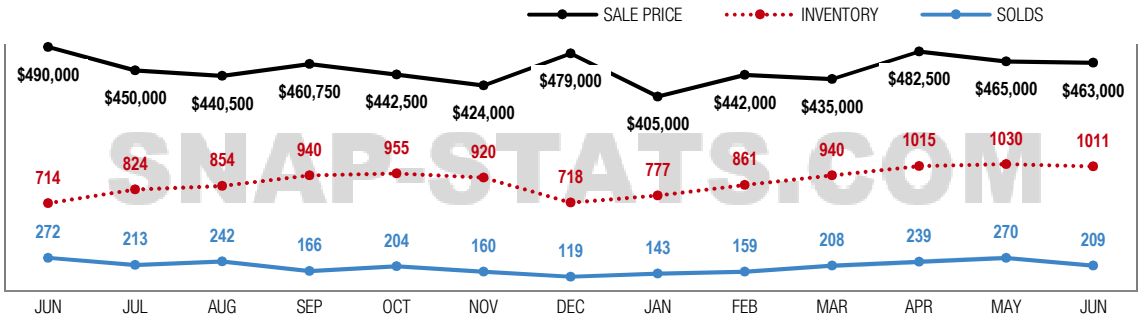
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $200,000 to $300,000 with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $700,000 to $800,000, Bolivar Heights and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in East Newton, Panorama Ridge and 3 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® S SURREY WHITE ROCK JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 1 | 1 | 100% |
| 600,001 – 700,000 | 0 | 1 | NA* |
| 700,001 – 800,000 | 4 | 1 | 25% |
| 800,001 – 900,000 | 8 | 4 | 50% |
| 900,001 – 1,000,000 | 27 | 9 | 33% |
| 1,000,001 – 1,250,000 | 113 | 17 | 15% |
| 1,250,001 – 1,500,000 | 130 | 14 | 11% |
| 1,500,001 – 1,750,000 | 68 | 6 | 9% |
| 1,750,001 – 2,000,000 | 112 | 7 | 6% |
| 2,000,001 – 2,250,000 | 44 | 3 | 7% |
| 2,250,001 – 2,500,000 | 65 | 5 | 8% |
| 2,500,001 – 2,750,000 | 19 | 3 | 16% |
| 2,750,001 – 3,000,000 | 35 | 0 | NA |
| 3,000,001 – 3,500,000 | 19 | 1 | 5% |
| 3,500,001 – 4,000,000 | 15 | 0 | NA |
| 4,000,001 & Greater | 33 | 0 | NA |
| TOTAL* | 693 | 72 | 10% |
| | | | |
| 2 Bedrooms & Less | 46 | 3 | 7% |
| 3 to 4 Bedrooms | 334 | 39 | 12% |
| 5 to 6 Bedrooms | 262 | 25 | 10% |
| 7 Bedrooms & More | 51 | 5 | 10% |
| TOTAL* | 693 | 72 | 10% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 716 | 693 | -3% |
| Solds | 71 | 72 | 1% |
| Sale Price | $1,249,000 | $1,300,000 | 4% |
| Sale Price SQFT | $430 | $398 | -7% |
| Sale to List Price Ratio | 97% | 95% | -2% |
| Days on Market | 33 | 48 | 45% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Crescent Beach Ocean Park | 140 | 10 | 7% |
| Elgin Chantrell | 93 | 10 | 11% |
| Grandview | 69 | 4 | 6% |
| Hazelmere | 1 | 1 | 100% |
| King George Corridor | 63 | 13 | 21% |
| Morgan Creek | 62 | 12 | 19% |
| Pacific Douglas | 29 | 5 | 17% |
| Sunnyside Park | 72 | 6 | 8% |
| White Rock | 164 | 11 | 7% |
| TOTAL* | 693 | 72 | 10% |

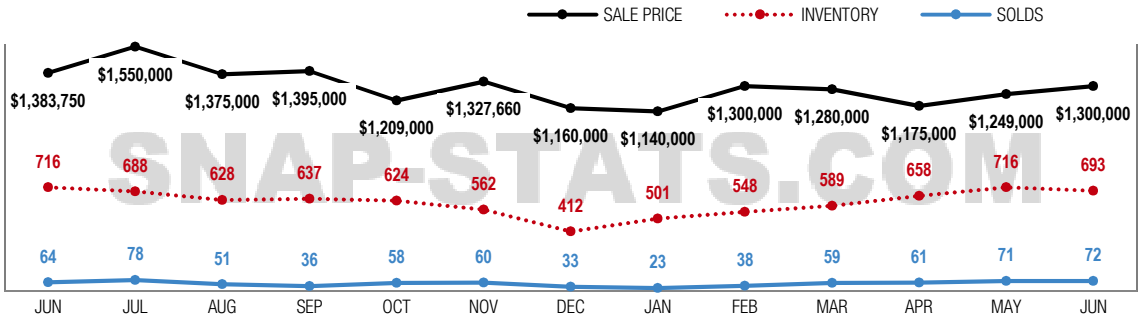
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** $800,000 to $900,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $3 mil to $3.5 mil, Crescent Beach, Grandview, Sunnyside Park, White Rock and up to 2 bedrooms
- Sellers Best Bet** Selling homes in King George Corridor and 3 to 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® S SURREY WHITE ROCK JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 10 | 4 | 40% |
| 300,001 – 400,000 | 66 | 11 | 17% |
| 400,001 – 500,000 | 113 | 24 | 21% |
| 500,001 – 600,000 | 121 | 19 | 16% |
| 600,001 – 700,000 | 97 | 15 | 15% |
| 700,001 – 800,000 | 79 | 9 | 11% |
| 800,001 – 900,000 | 56 | 9 | 16% |
| 900,001 – 1,000,000 | 24 | 6 | 25% |
| 1,000,001 – 1,250,000 | 31 | 1 | 3% |
| 1,250,001 – 1,500,000 | 7 | 1 | 14% |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 – 2,000,000 | 4 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 1 | 33% |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 2 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 617 | 100 | 16% |
| | | | |
| 0 to 1 Bedroom | 51 | 9 | 18% |
| 2 Bedrooms | 340 | 50 | 15% |
| 3 Bedrooms | 136 | 28 | 21% |
| 4 Bedrooms & Greater | 90 | 13 | 14% |
| TOTAL* | 617 | 100 | 16% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 618 | 617 | 0% |
| Solds | 130 | 100 | -23% |
| Sale Price | $595,000 | $583,150 | -2% |
| Sale Price SQFT | $423 | $415 | -2% |
| Sale to List Price Ratio | 97% | 97% | 0% |
| Days on Market | 24 | 35 | 46% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Crescent Beach Ocean Park | 12 | 0 | NA |
| Elgin Chantrell | 13 | 1 | 8% |
| Grandview | 159 | 30 | 19% |
| Hazelmere | 2 | 0 | NA |
| King George Corridor | 116 | 14 | 12% |
| Morgan Creek | 49 | 17 | 35% |
| Pacific Douglas | 17 | 0 | NA |
| Sunnyside Park | 53 | 14 | 26% |
| White Rock | 196 | 24 | 12% |
| TOTAL* | 617 | 100 | 16% |

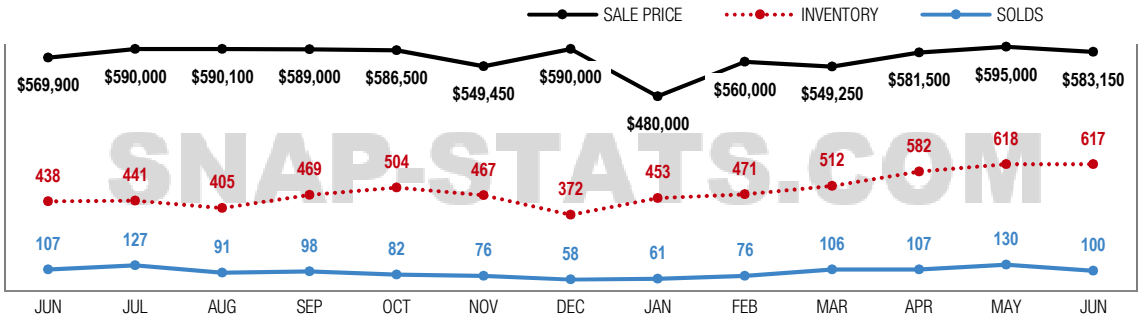
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $200,000 to $300,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Elgin Chantrell and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Morgan Creek, Sunnyside Park and 3 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® NORTH DELTA JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 11 | 8 | 73% |
| 800,001 – 900,000 | 51 | 8 | 16% |
| 900,001 – 1,000,000 | 50 | 10 | 20% |
| 1,000,001 – 1,250,000 | 49 | 11 | 22% |
| 1,250,001 – 1,500,000 | 37 | 1 | 3% |
| 1,500,001 – 1,750,000 | 27 | 0 | NA |
| 1,750,001 – 2,000,000 | 8 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 1 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 237 | 38 | 16% |
| | | | |
| 2 Bedrooms & Less | 6 | 1 | 17% |
| 3 to 4 Bedrooms | 131 | 25 | 19% |
| 5 to 6 Bedrooms | 82 | 11 | 13% |
| 7 Bedrooms & More | 18 | 1 | 6% |
| TOTAL* | 237 | 38 | 16% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 226 | 237 | 5% |
| Solds | 34 | 38 | 12% |
| Sale Price | $923,789 | $940,000 | 2% |
| Sale Price SQFT | $380 | $401 | 6% |
| Sale to List Price Ratio | 98% | 96% | -2% |
| Days on Market | 17 | 23 | 35% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Annieville | 62 | 7 | 11% |
| Nordel | 67 | 16 | 24% |
| Scottsdale | 54 | 7 | 13% |
| Sunshine Hills Woods | 54 | 8 | 15% |
| TOTAL* | 237 | 38 | 16% |

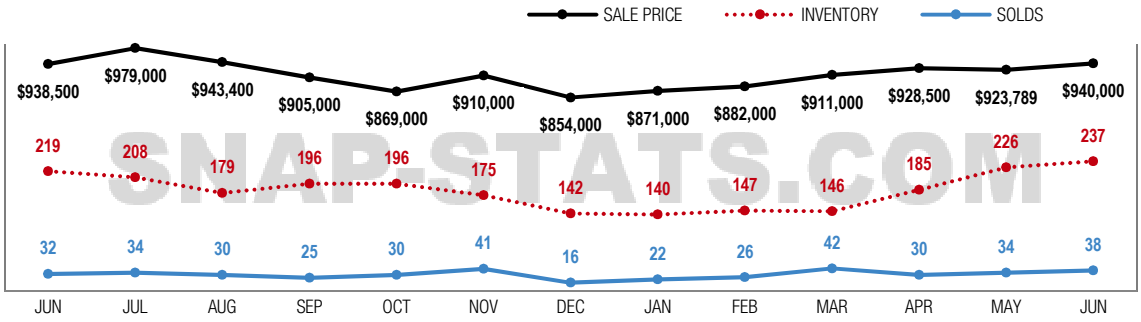
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** $700,000 to $800,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Annieville and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 to 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® NORTH DELTA JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 1 | NA* |
| 200,001 – 300,000 | 5 | 1 | 20% |
| 300,001 – 400,000 | 7 | 6 | 86% |
| 400,001 – 500,000 | 5 | 5 | 100% |
| 500,001 – 600,000 | 8 | 3 | 38% |
| 600,001 – 700,000 | 17 | 1 | 6% |
| 700,001 – 800,000 | 10 | 1 | 10% |
| 800,001 – 900,000 | 9 | 0 | NA |
| 900,001 – 1,000,000 | 2 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 63 | 18 | 29% |
| | | | |
| 0 to 1 Bedroom | 7 | 6 | 86% |
| 2 Bedrooms | 19 | 9 | 47% |
| 3 Bedrooms | 24 | 3 | 13% |
| 4 Bedrooms & Greater | 13 | 0 | NA |
| TOTAL* | 63 | 18 | 29% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 69 | 63 | -9% |
| Solds | 19 | 18 | -5% |
| Sale Price | $496,000 | $410,000 | -17% |
| Sale Price SQFT | $538 | $470 | -13% |
| Sale to List Price Ratio | 99% | 98% | -1% |
| Days on Market | 27 | 33 | 22% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Annieville | 14 | 8 | 57% |
| Nordel | 22 | 1 | 5% |
| Scottsdale | 18 | 7 | 39% |
| Sunshine Hills Woods | 9 | 2 | 22% |
| TOTAL* | 63 | 18 | 29% |

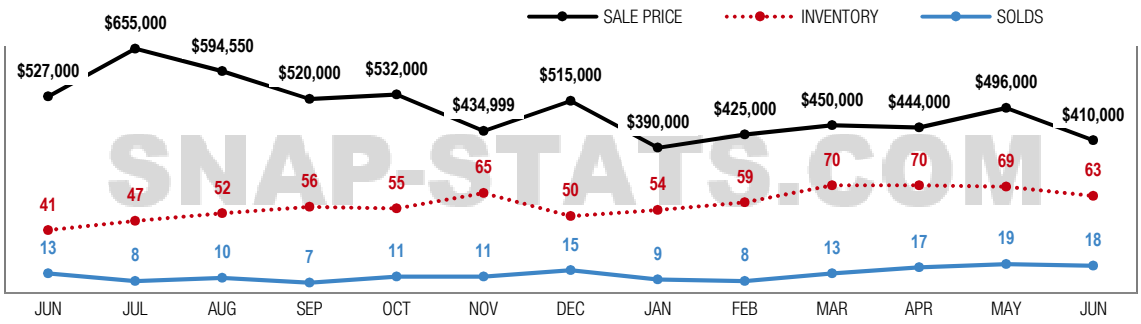
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** $500,000 to $600,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $600,001 to $700,000, Nordel and 3 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 2 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® CLOVERDALE JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 11 | 3 | 27% |
| 800,001 – 900,000 | 34 | 18 | 53% |
| 900,001 – 1,000,000 | 40 | 10 | 25% |
| 1,000,001 – 1,250,000 | 41 | 13 | 32% |
| 1,250,001 – 1,500,000 | 20 | 3 | 15% |
| 1,500,001 – 1,750,000 | 17 | 1 | 6% |
| 1,750,001 – 2,000,000 | 3 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 2 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 3 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 173 | 48 | 28% |
| | | | |
| 2 Bedrooms & Less | 5 | 0 | NA |
| 3 to 4 Bedrooms | 73 | 25 | 34% |
| 5 to 6 Bedrooms | 72 | 19 | 26% |
| 7 Bedrooms & More | 23 | 4 | 17% |
| TOTAL* | 173 | 48 | 28% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 181 | 173 | -4% |
| Solds | 54 | 48 | -11% |
| Sale Price | $966,000 | $940,000 | -3% |
| Sale Price SQFT | $349 | $348 | 0% |
| Sale to List Price Ratio | 99% | 99% | 0% |
| Days on Market | 16 | 15 | -6% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Clayton | 32 | 11 | 34% |
| Cloverdale | 140 | 36 | 26% |
| Serpentine | 1 | 1 | 100% |
| TOTAL* | 173 | 48 | 28% |

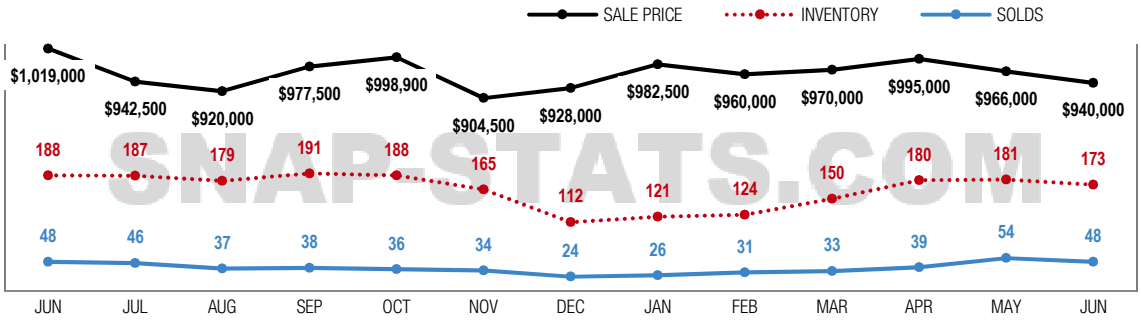
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $800,000 to $900,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.5 mil to $1.75 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend




SNAPSTATS.COM

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# SnapStats® CLOVERDALE JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 2 | 1 | 50% |
| 300,001 – 400,000 | 31 | 12 | 39% |
| 400,001 – 500,000 | 30 | 10 | 33% |
| 500,001 – 600,000 | 60 | 21 | 35% |
| 600,001 – 700,000 | 71 | 6 | 8% |
| 700,001 – 800,000 | 8 | 1 | 13% |
| 800,001 – 900,000 | 2 | 2 | 100% |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 204 | 53 | 26% |
| | | | |
| 0 to 1 Bedroom | 20 | 5 | 25% |
| 2 Bedrooms | 66 | 19 | 29% |
| 3 Bedrooms | 94 | 24 | 26% |
| 4 Bedrooms & Greater | 24 | 5 | 21% |
| TOTAL* | 204 | 53 | 26% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 190 | 204 | 7% |
| Solds | 64 | 53 | -17% |
| Sale Price | $502,500 | $516,000 | 3% |
| Sale Price SQFT | $409 | $387 | -5% |
| Sale to List Price Ratio | 99% | 98% | -1% |
| Days on Market | 17 | 17 | 0% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Clayton | 114 | 26 | 23% |
| Cloverdale | 90 | 27 | 30% |
| Serpentine | 0 | 0 | NA |
| TOTAL* | 204 | 53 | 26% |

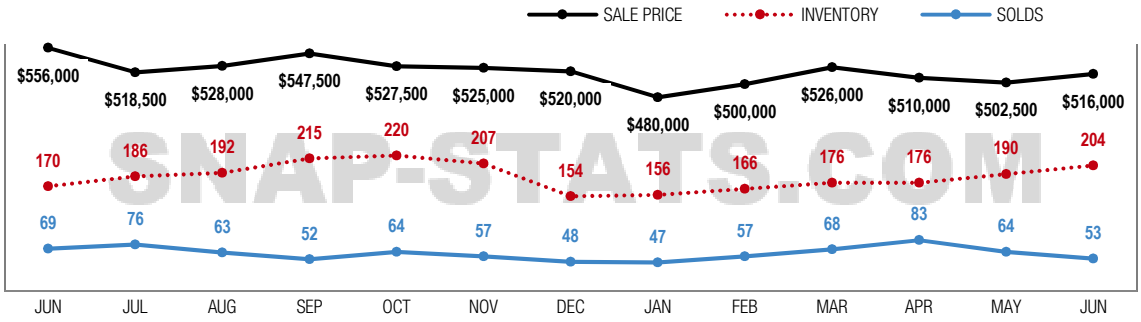
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** $300,000 to $400,000 with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $600,000 to $700,000, Clayton and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 2 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® LANGLEY JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 1 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 4 | 2 | 50% |
| 600,001 – 700,000 | 9 | 5 | 56% |
| 700,001 – 800,000 | 45 | 12 | 27% |
| 800,001 – 900,000 | 50 | 11 | 22% |
| 900,001 – 1,000,000 | 60 | 14 | 23% |
| 1,000,001 – 1,250,000 | 124 | 20 | 16% |
| 1,250,001 – 1,500,000 | 71 | 3 | 4% |
| 1,500,001 – 1,750,000 | 31 | 5 | 16% |
| 1,750,001 – 2,000,000 | 16 | 1 | 6% |
| 2,000,001 – 2,250,000 | 4 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 1 | 33% |
| 2,500,001 – 2,750,000 | 7 | 0 | NA |
| 2,750,001 – 3,000,000 | 5 | 0 | NA |
| 3,000,001 – 3,500,000 | 6 | 1 | 17% |
| 3,500,001 – 4,000,000 | 2 | 1 | 50% |
| 4,000,001 & Greater | 11 | 0 | NA |
| TOTAL* | 450 | 76 | 17% |
| | | | |
| 2 Bedrooms & Less | 19 | 3 | 16% |
| 3 to 4 Bedrooms | 235 | 45 | 19% |
| 5 to 6 Bedrooms | 174 | 27 | 16% |
| 7 Bedrooms & More | 22 | 1 | 5% |
| TOTAL* | 450 | 76 | 17% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 434 | 450 | 4% |
| Solds | 87 | 76 | -13% |
| Sale Price | $949,888 | $950,000 | 0% |
| Sale Price SQFT | $418 | $365 | -13% |
| Sale to List Price Ratio | 97% | 97% | 0% |
| Days on Market | 13 | 25 | 92% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Aldergrove | 52 | 9 | 17% |
| Brookswood | 55 | 9 | 16% |
| Campbell Valley | 15 | 1 | 7% |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 26 | 3 | 12% |
| Langley City | 87 | 9 | 10% |
| Murrayville | 19 | 3 | 16% |
| Otter District | 4 | 0 | NA |
| Salmon River | 20 | 6 | 30% |
| Walnut Grove | 63 | 13 | 21% |
| Willoughby Heights | 109 | 23 | 21% |
| TOTAL* | 450 | 76 | 17% |

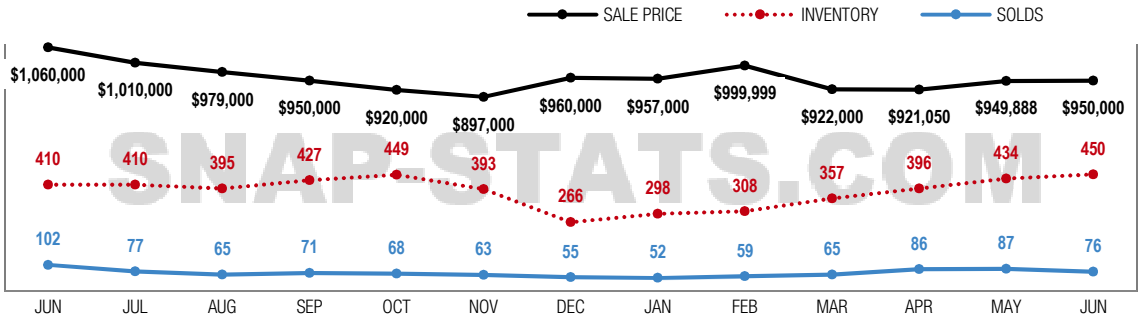
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $600,000 to $700,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Campbell Valley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Salmon River and 3 to 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® LANGLEY JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 13 | 6 | 46% |
| 300,001 – 400,000 | 120 | 34 | 28% |
| 400,001 – 500,000 | 149 | 25 | 17% |
| 500,001 – 600,000 | 149 | 42 | 28% |
| 600,001 – 700,000 | 102 | 20 | 20% |
| 700,001 – 800,000 | 24 | 1 | 4% |
| 800,001 – 900,000 | 7 | 2 | 29% |
| 900,001 – 1,000,000 | 3 | 3 | 100% |
| 1,000,001 – 1,250,000 | 1 | 0 | NA |
| 1,250,001 – 1,500,000 | 2 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 570 | 133 | 23% |
| | | | |
| 0 to 1 Bedroom | 68 | 9 | 13% |
| 2 Bedrooms | 294 | 68 | 23% |
| 3 Bedrooms | 178 | 47 | 26% |
| 4 Bedrooms & Greater | 30 | 9 | 30% |
| TOTAL* | 570 | 133 | 23% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 598 | 570 | -5% |
| Solds | 166 | 133 | -20% |
| Sale Price | $474,950 | $505,000 | 6% |
| Sale Price SQFT | $398 | $417 | 5% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Days on Market | 20 | 22 | 10% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Aldergrove | 19 | 6 | 32% |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 17 | 2 | 12% |
| Langley City | 214 | 44 | 21% |
| Murrayville | 33 | 11 | 33% |
| Otter District | 0 | 0 | NA |
| Salmon River | 6 | 1 | 17% |
| Walnut Grove | 73 | 13 | 18% |
| Willoughby Heights | 208 | 56 | 27% |
| TOTAL* | 570 | 133 | 23% |

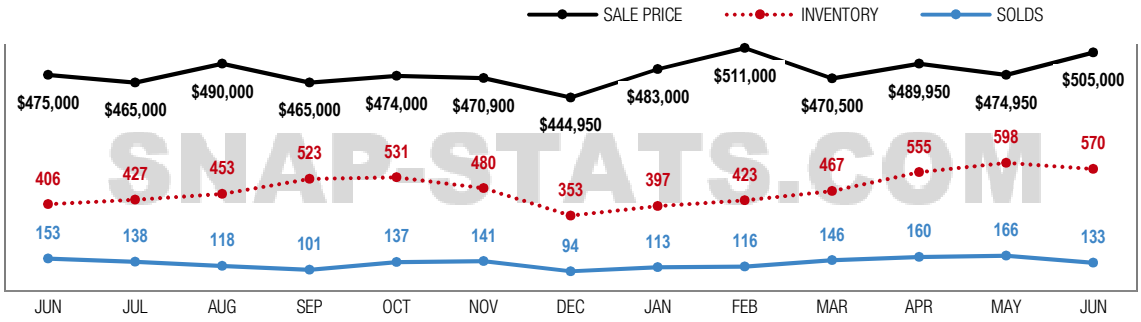
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $200,000 to $300,000 with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $700,000 to $800,000, Fort Langley and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Murrayville and minimum 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® ABBOTSFORD JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 5 | 0 | NA |
| 500,001 – 600,000 | 6 | 5 | 83% |
| 600,001 – 700,000 | 73 | 13 | 18% |
| 700,001 – 800,000 | 121 | 21 | 17% |
| 800,001 – 900,000 | 106 | 18 | 17% |
| 900,001 – 1,000,000 | 59 | 11 | 19% |
| 1,000,001 – 1,250,000 | 82 | 11 | 13% |
| 1,250,001 – 1,500,000 | 35 | 4 | 11% |
| 1,500,001 – 1,750,000 | 10 | 0 | NA |
| 1,750,001 – 2,000,000 | 7 | 0 | NA |
| 2,000,001 – 2,250,000 | 5 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 2 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 518 | 83 | 16% |
| | | | |
| 2 Bedrooms & Less | 19 | 2 | 11% |
| 3 to 4 Bedrooms | 246 | 43 | 17% |
| 5 to 6 Bedrooms | 205 | 31 | 15% |
| 7 Bedrooms & More | 48 | 7 | 15% |
| TOTAL* | 518 | 83 | 16% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 472 | 518 | 10% |
| Solds | 100 | 83 | -17% |
| Sale Price | $790,500 | $815,000 | 3% |
| Sale Price SQFT | $291 | $305 | 5% |
| Sale to List Price Ratio | 99% | 99% | 0% |
| Days on Market | 13 | 16 | 23% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Abbotsford East | 206 | 39 | 19% |
| Abbotsford West | 150 | 18 | 12% |
| Aberdeen | 36 | 11 | 31% |
| Bradner | 2 | 0 | NA |
| Central Abbotsford | 85 | 13 | 15% |
| Matsqui | 9 | 0 | NA |
| Poplar | 25 | 1 | 4% |
| Sumas Mountain | 4 | 1 | 25% |
| Sumas Prairie | 1 | 0 | NA |
| TOTAL* | 518 | 83 | 16% |

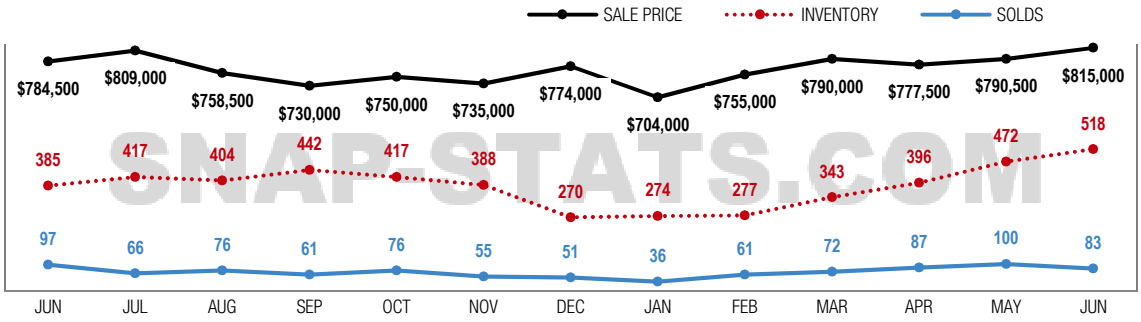
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $900,000 to $1 mil with average 19% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Poplar and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aberdeen and 3 to 4 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® ABBOTSFORD JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 13 | 9 | 69% |
| 200,001 – 300,000 | 134 | 35 | 26% |
| 300,001 – 400,000 | 113 | 40 | 35% |
| 400,001 – 500,000 | 128 | 25 | 20% |
| 500,001 – 600,000 | 83 | 10 | 12% |
| 600,001 – 700,000 | 51 | 3 | 6% |
| 700,001 – 800,000 | 10 | 2 | 20% |
| 800,001 – 900,000 | 2 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 3 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 537 | 124 | 23% |
| | | | |
| 0 to 1 Bedroom | 55 | 21 | 38% |
| 2 Bedrooms | 312 | 75 | 24% |
| 3 Bedrooms | 139 | 22 | 16% |
| 4 Bedrooms & Greater | 31 | 6 | 19% |
| TOTAL* | 537 | 124 | 23% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 530 | 537 | 1% |
| Solds | 143 | 124 | -13% |
| Sale Price | $370,056 | $353,700 | -4% |
| Sale Price SQFT | $305 | $347 | 14% |
| Sale to List Price Ratio | 98% | 99% | 1% |
| Days on Market | 27 | 16 | -41% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Abbotsford East | 75 | 12 | 16% |
| Abbotsford West | 207 | 67 | 32% |
| Aberdeen | 6 | 0 | NA |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 225 | 41 | 18% |
| Matsqui | 0 | 0 | NA |
| Poplar | 24 | 4 | 17% |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 537 | 124 | 23% |

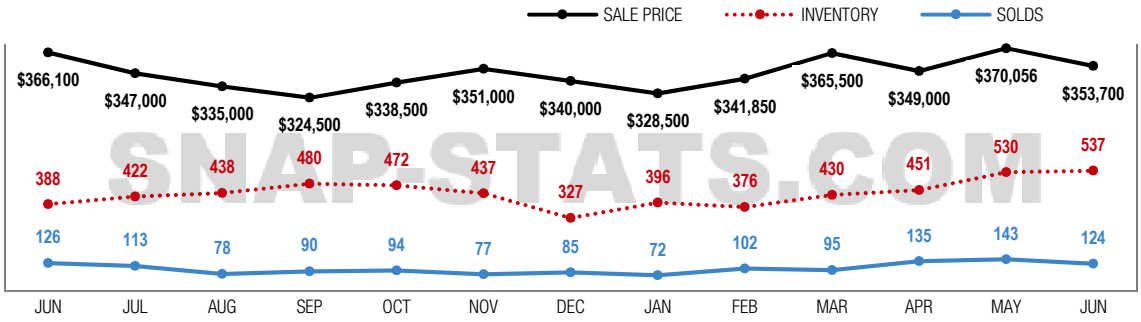
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $100,000 to $200,000 with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $600,000 to $700,000, Abbotsford East / Central, Poplar and 3 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West and up to 1 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend




## Compliments of...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# SnapStats® MISSION JUNE 2019

## Price Band & Bedroom *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 1 | 0 | NA |
| 300,001 – 400,000 | 1 | 0 | NA |
| 400,001 – 500,000 | 7 | 4 | 57% |
| 500,001 – 600,000 | 32 | 9 | 28% |
| 600,001 – 700,000 | 56 | 16 | 29% |
| 700,001 – 800,000 | 59 | 11 | 19% |
| 800,001 – 900,000 | 29 | 2 | 7% |
| 900,001 – 1,000,000 | 18 | 1 | 6% |
| 1,000,001 – 1,250,000 | 19 | 3 | 16% |
| 1,250,001 – 1,500,000 | 7 | 0 | NA |
| 1,500,001 – 1,750,000 | 4 | 0 | NA |
| 1,750,001 – 2,000,000 | 1 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 234 | 46 | 20% |
| | | | |
| 2 Bedrooms & Less | 11 | 4 | 36% |
| 3 to 4 Bedrooms | 130 | 27 | 21% |
| 5 to 6 Bedrooms | 79 | 13 | 16% |
| 7 Bedrooms & More | 14 | 2 | 14% |
| TOTAL* | 234 | 46 | 20% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 225 | 234 | 4% |
| Solds | 55 | 46 | -16% |
| Sale Price | $640,000 | $666,250 | 4% |
| Sale Price SQFT | $261 | $275 | 5% |
| Sale to List Price Ratio | 98% | 101% | 3% |
| Days on Market | 20 | 26 | 30% |

## Community *DETACHED HOUSES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 3 | 0 | NA |
| Hatzic | 24 | 6 | 25% |
| Hemlock | 4 | 0 | NA |
| Lake Errock | 16 | 2 | 13% |
| Mission | 178 | 37 | 21% |
| Mission West | 7 | 1 | 14% |
| Stave Falls | 1 | 0 | NA |
| Steelhead | 1 | 0 | NA |
| TOTAL* | 234 | 46 | 20% |

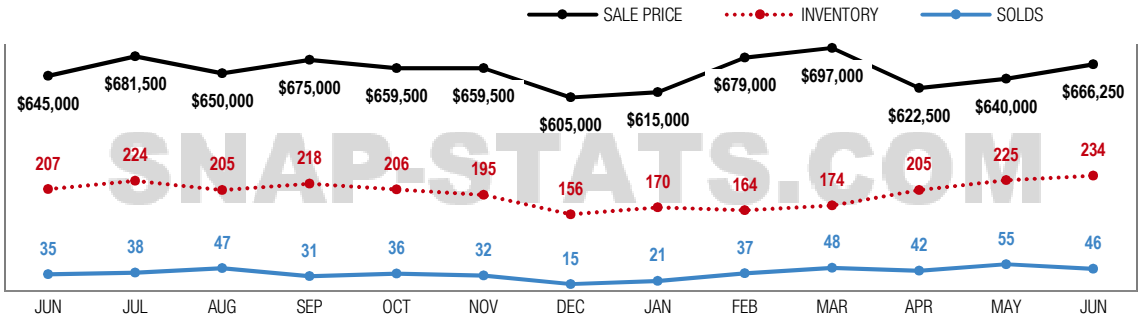
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **MISSION DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** $500,000 to $700,000 with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $800,000 to $1 mil, Lake Errock, Mission West and minimum 7 bedrooms properties
- Sellers Best Bet** Selling homes in Hatzic, Mission and up to 2 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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# SnapStats® MISSION JUNE 2019

## Price Band & Bedroom *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| $0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 2 | 2 | 100% |
| 200,001 – 300,000 | 11 | 3 | 27% |
| 300,001 – 400,000 | 9 | 1 | 11% |
| 400,001 – 500,000 | 11 | 5 | 45% |
| 500,001 – 600,000 | 9 | 3 | 33% |
| 600,001 – 700,000 | 5 | 4 | 80% |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 47 | 18 | 38% |
| | | | |
| 0 to 1 Bedroom | 4 | 2 | 50% |
| 2 Bedrooms | 12 | 5 | 42% |
| 3 Bedrooms | 24 | 5 | 21% |
| 4 Bedrooms & Greater | 7 | 6 | 86% |
| TOTAL* | 47 | 18 | 38% |

| SnapStats® | May | June | Variance |
|---|---|---|---|
| Inventory | 54 | 47 | -13% |
| Solds | 11 | 18 | 64% |
| Sale Price | $440,000 | $481,500 | 9% |
| Sale Price SQFT | $318 | $307 | -3% |
| Sale to List Price Ratio | 98% | 99% | 1% |
| Days on Market | 14 | 17 | 21% |

## Community *CONDOS & TOWNHOMES*

| SnapStats® | Inventory | Sales | Sales Ratio |
|---|---|---|---|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 6 | 1 | 17% |
| Lake Errock | 0 | 0 | NA |
| Mission | 41 | 17 | 41% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 47 | 18 | 38% |

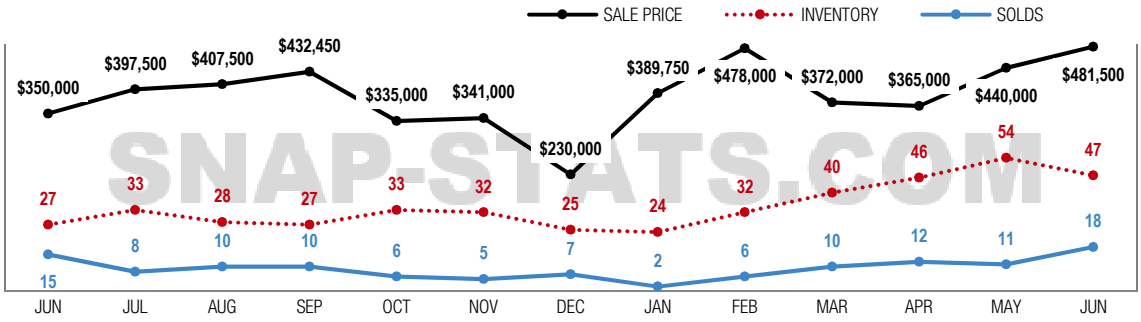
**Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.*

## Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $400,001 to $500,000 with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $300,000 to $400,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 2 bedroom properties

***With minimum inventory of 10 in most instances*

## 13 Month Market Trend

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